

Thailand Company Update

20 June 2023

(BEM TB)

FY23 performance.

Industrials | Road & Rail

Buy (Maintained)

Target Price (Return): THB11.22 (35.2%) Price (Market Cap): THB8.30 (USD3,648m) ESG score: 3.3 (out of 4) Avg Daily Turnover (THB/USD) 247m/7.20m

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expressway traffic and Blue-Line MRT ridership, we believe that both segments have completely returned to their normal seasonal patterns. This year, both expressway traffic and Blue-Line MRT ridership showed high numbers during Jan-Mar period and softened slightly in April and May due to the long holiday period and school closure. We note that the expressway traffic and MRT ridership for May-23 grew 0.6% and 5% MoM while the 5-month average increased 14% and 87%YoY.

• Resuming the normal pattern. After BEM revealed its 5M23 numbers for

Bangkok Expressway and Metro

• Maintain BUY with SOP-based THB11.22 TP, 35% upside and 1%

yield. We expect Bangkok Expressway and Metro's organic growth, along

with additional growth from the start of the Yellow-Line MRT operation, to be solid and spur the earnings momentum for the remainder of the year.

Inevitably, this should lead to stronger quarterly core earnings and overall

Riding Towards Better Growth; Keep BUY

Positive on 2Q23 earnings prospects. In spite of softening QoQ growth in 2Q23, the expressway traffic and Blue-Line MRT ridership grew YoY especially against the FY20-22 COVID-19 pandemic period - following the full resumption of commuting activities. The Blue-Line MRT's total ridership in May-23 is higher than May in previous years (Figure 2). We expect the two segments' strong momentum, along with dividend income from related companies, to boost BEM's 2Q23 earnings to c.THB1bn.

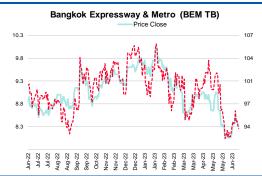
- Blue-Line MRT ridership to accelerate in 2H23. As the Blue-Line MRT ridership is driven by organic growth to meet a certain level of maturity in the future, we expect the ridership number to post a record high in 2H23 exceeding the current high of 413,000 posted in Nov 2019. The Yellow-Line MRT - currently offering free rides - has performed well in pumping up the ridership number after three weeks of service. The new route has increased daily ridership from c.30,000 during its early days of service to more than 50,000 at present. The Yellow-Line MRT operator is expecting the daily ridership to reach 100,000 soon and 200,000 before 2023-end. Based on BEM management's forecast, the Yellow-Line should feed in an additional ridership of 50,000 into the Blue-Line at Ladphrao station.
- Inevitable earnings growth in FY23. Based on our assumption that 2023 averages for expressway traffic and MRT ridership would grow to 1.12m (+8% YoY) and 380,000 (+40% YoY) trips/day, BEM has strong potential to mark a new record-high this year with core earnings growth of 43%YoY.
- Maintain TP. Our ESG score remains at 3.3, compared to the country median level of 3.2. Therefore, we have a 2% ESG premium included in our SOP-based TP. Key risks include weaker-than-expected future traffic and ridership growth.

Forecasts and Valuation	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Total turnover (THBm)	10,727	14,029	15,467	16,707	17,178
Recurring net profit (THBm)	1,010	2,436	3,475	4,193	4,261
Recurring net profit growth (%)	(50.7)	141.2	42.6	20.7	1.6
Recurring P/E (x)	125.60	52.08	36.51	30.26	29.78
P/B (x)	3.4	3.2	3.1	3.0	2.9
P/CF (x)	44.21	22.52	26.41	19.16	18.12
Dividend Yield (%)	1.0	1.4	1.8	2.1	2.2
EV/EBITDA (x)	45.85	28.15	21.22	18.10	17.67
Return on average equity (%)	2.7	6.3	8.8	10.2	10.0
Net debt to equity (%)	183.9	181.7	183.1	172.8	166.2

Source: Company data, RHB

Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	(15.3)	0.0	(1.8)	(14.0)	(5.7)
Relative	(8.6)	(2.8)	(1.4)	(10.2)	(5.5)
52-wk Price lov	v/high (THB)		8.05 -	- 10.00



Source: Bloomberg

Overall ESG Score: 3.3 (out of 4)

BEM has assured that the expressway users are provided with convenient, fast, and safe services, by which the economic losses caused by fuel burning in the course of traffic congestion can be minimised. As for the metro system, in addition to safe, convenient, and fast services provided to users, it is also an eco-friendly public transport system that consumes clean energy, helps minimise air pollution, and reduces greenhouse gas and carbon dioxide emissions.

S: EXCELLENT

BEM has carried out activities based on responsibility for the impact its business has had on communities and the society. It also participates in helping to develop and maintain the well-being of communities. Its guidelines for operations on caring for and collaborations in community development are divided into three target groups: i) Origin (communities surrounding the workplaces), ii) middle-way (communities along the service routes), and iii) destination (society as a whole).

G: EXCELLENT

The structure and agility of BEM's governance is essential to ensure consistency in: i) Strategic risk management; and ii) giving critical, accurate and timely information throughout the entire IT governance system. This is to allow BEM to maximise efficiency in managing resources - in response to the ever-changing business environment.



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Financial Exhibits

Asia Thailand Industrials

Bangkok Expressway and Metro

BEM TB Buy

Valuation basis

We use SOP methodology:

- The company's core businesses are based on DCF;
- ii. CK Power and TTW are based on Bloomberg consensus.

Key drivers

Chance for winning new infrastructure projects under public-private partnership schemes

Key risks

Weaker-than-expected future traffic and ridership growth

Company Profile

BEM constructs and operates expressways, handles operations management of MRT systems, and other related businesses.

Financial summary (THB)	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Recurring EPS	0.07	0.16	0.23	0.27	0.28
DPS	0.08	0.12	0.15	0.18	0.18
BVPS	2.47	2.56	2.64	2.73	2.83
Return on average equity (%)	2.7	6.3	8.8	10.2	10.0

Valuation metrics	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Recurring P/E (x)	125.60	52.08	36.51	30.26	29.78
P/B (x)	3.4	3.2	3.1	3.0	2.9
FCF Yield (%)	0.6	3.4	(0.4)	3.3	2.3
Dividend Yield (%)	1.0	1.4	1.8	2.1	2.2
EV/EBITDA (x)	45.85	28.15	21.22	18.10	17.67
EV/EBIT (x)	69.90	40.93	32.83	28.51	27.93

Income statement (THBm)	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Total turnover	10,727	14,029	15,467	16,707	17,178
Gross profit	3,737	5,582	6,918	7,835	8,035
EBITDA	3,929	6,432	8,663	10,076	10,318
Depreciation and amortisation	(1,352)	(2,009)	(3,063)	(3,679)	(3,792)
Operating profit	2,577	4,423	5,599	6,397	6,526
Net interest	(1,960)	(2,173)	(2,093)	(2,028)	(2,062)
Pre-tax profit	1,145	2,834	4,120	4,987	5,084
Taxation	(134)	(398)	(641)	(790)	(816)
Reported net profit	1,010	2,436	3,475	4,193	4,261
Recurring net profit	1,010	2,436	3,475	4,193	4,261

Cash flow (THBm)	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Change in working capital	1,534	1,798	47	(113)	19
Cash flow from operations	2,870	5,632	4,804	6,621	7,003
Capex	(2,047)	(1,276)	(5,328)	(2,473)	(4,122)
Cash flow from investing activities	(1,731)	(597)	(5,328)	(2,473)	(4,122)
Dividends paid	(1,529)	(1,223)	(2,259)	(2,725)	(2,769)
Cash flow from financing activities	(1,621)	(4,379)	528	(4,658)	(1,803)
Cash at beginning of period	1,614	1,131	1,788	1,792	1,282
Net change in cash	(482)	656	4	(511)	1,078
Ending balance cash	1,132	1,788	1,792	1,282	2,360

Balance sheet (THBm)	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Total cash and equivalents	1,897	2,735	2,739	2,229	3,307
Tangible fixed assets	384	338	365	340	311
Total investments	16,030	13,539	13,539	13,539	13,539
Total assets	115,088	114,128	118,293	118,268	121,005
Short-term debt	8,544	9,673	11,250	11,987	12,000
Total long-term debt	62,667	60,768	61,974	59,301	60,247
Total liabilities	77,390	76,865	79,805	78,304	79,535
Total equity	37,699	37,264	38,487	39,963	41,470
Total liabilities & equity	115,088	114,128	118,293	118,268	121,005

Key metrics	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Revenue growth (%)	(20.5)	30.8	10.2	8.0	2.8
Recurrent EPS growth (%)	(50.7)	141.2	42.6	20.7	1.6
Gross margin (%)	34.8	39.8	44.7	46.9	46.8
Operating EBITDA margin (%)	36.6	45.8	56.0	60.3	60.1
Net profit margin (%)	9.4	17.4	22.5	25.1	24.8
Dividend payout ratio (%)	121.1	75.3	65.0	65.0	65.0
Capex/sales (%)	19.1	9.1	34.4	14.8	24.0
Interest cover (x)	1.18	1.87	2.23	2.67	2.62

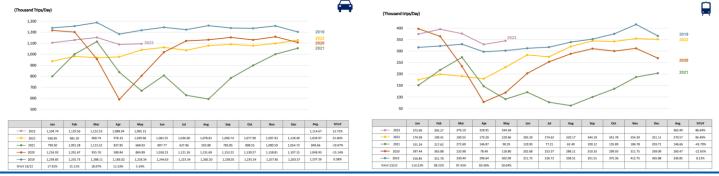
Source: Company data, RHB



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Figure 1: Expressway traffic seasonal pattern

Figure 2: Blue-Line MRT ridership seasonal pattern



Source: Company data

Source: Company data

Figure 3: SOP valuation

		Value (THBm)	Remarks
Expressway business		84,883	Based on a contract extension for expressway network sectors – including the second stage (A, B, C, and D) and Bang Pa-in-Pak Kret section – which will end on 31 Oct 2035.
Mass transit business		101,324	
Commercial development		25,342	
BEM's investments listed on the SET	Stake		
CK Power	17.59%	9,152	Based on Bloomberg consensus' FV.
TTW	18.47%	10,170	Based on Bloomberg consensus' FV.
Other operating assets		4,798	
Net debt		(67,474)	
Minority interest		(42)	
Total		151,326	
Number of shares outstanding		15,285	
Intrinsic value (THB)		11.00	
ESG premium/(discount)		2%	
TP (THB)		11.22	

Source: RHB

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Recommendation Chart

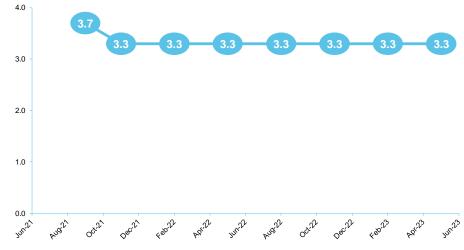


Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2023-05-16	Buy	11.2	8.7
2023-02-27	Buy	11.0	9.1
2023-02-06	Buy	11.0	9.8
2022-11-17	Buy	11.0	9.5
2022-04-21	Buy	9.9	8.4
2022-02-27	Buy	10.1	8.9
2022-02-16	Buy	10.1	8.7
2021-11-17	Buy	10.1	9.0
2021-09-12	Buy	9.9	8.4
2021-04-15	Buy	10.4	8.1
2021-03-03	Buy	11.5	8.4
2021-02-02	Buy	11.5	8.2
2020-05-18	Buy	11.5	9.6
2020-03-24	Buy	9.3	6.7
2020-02-28	Neutral	10.8	9.3

Source: RHB, Bloomberg

ESG Rating History



Source: RHB

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Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however

longer-term outlook remains uncertain

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12 months

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